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## **INCREASE YOUR REVENUE**

### REVENUE INVENTORY

#### **Take Inventory of Your Current Sales**

[What are people already purchasing from you?]

It is important to take inventory of all that you offer, both paid and free programs, including services and/or products. Taking inventory simply means to record everything you already make money on from your business. If you have more than one business make a separate list for each business entity. [Use the chart on the last 2 pages of this of this form.]

After you record each service &/or product on the chart take a moment to review it. Analyze it to see where you can make changes. Could you add new services and products, upgrade client services, as well increase pricing (if need). [See Article written: '[7 Easy Ways to Increase Your Revenue](#)' as well as see the samples below in the chart]

<b>TYPE OF REVENUE</b> [Service or Product]	<b>PACKAGE/PROGRAM/PRODUCT</b>	<b>CURRENT PRICE</b>	<b>FUTURE PRICE</b>	<b>NOTES</b>
Service - Coach	Business Starter Package	\$xxx	\$yyy	Increase price next year
Service - Coach	Business Growth Package	\$xxx	\$yyy	Increase price next year
Digital Product	Business Startup Checklist	Free	Free	Free offer on website
Digital Product	'Create Your Freebie' Course	\$xx	\$yy	Add Course in 2021

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I hope you find this tool useful. If you do, please drop me an email and let me know (or share it on one of our social media pages). I enjoy creating tools to help you grow your business.

Please let me know if I can assist you and help you find ways to increase your revenue. Visit our website [www.FearlessBusinessBosds.com](http://www.FearlessBusinessBosds.com) to see ways we can help you start and grow your business.

Also see our Free Offers including:

1. [Free Scaling Your Business Checklist](#)
2. [Free Social Media Checklist](#)
3. [Free 20 Minute Consultation](#)

Start recording your current revenue makers below in the chart.

To Your Continued Success,

*Tammy*

Founder & CEO



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Increase Your Revenue

### REVENUE INVENTORY

<b>TYPE OR REVENUE</b> [Service or Product]	<b>PACKAGE, PROGRAM, OR PRODUCT</b>	<b>CURRENT PRICE</b>	<b>FUTURE PRICE</b>	<b>NOTES</b>



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TYPE OR REVENUE	PACKAGE/ PROGRAM	CURRENT PRICE	FUTURE PRICE	NOTES

**DATE INVENTORY TAKEN:** \_\_\_\_\_

**By:** \_\_\_\_\_